

Message Text

UNCLASSIFIED

PAGE 01 STATE 187321

21

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BIC/OED/SIPS/J.STUMP

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COM/BIC/OED/SIPS/J.STUMP

COM/BIC/OED/SIPS/S.S.LEON

STATE/EUR/RPM/E.REHFELD (INFO)

COM/BIC/OED/SIPS/OBOD/R.E.COHEN

----- 122650

R 072353Z AUG 75

FM SECSTATE WASHDC

TO USMISSION NATO

INFO AMEMBASSY BRUSSELS

UNCLAS STATE 187321

E.O. 11652: N/A

TAGS: BEXP, BE

SUBJECT: PRODUCT OPPORTUNITY - REQUEST FOR NAMES OF U.S.

--- FIRMS INTERESTED IN BIDDING IN NATO INFRA-

--- STRUCTURE PROJECT - CABLE AND TERMINALS AT

--- FOUR AIRFIELDS

REF: (A) USNATO 4041 (B) STATE 171130

1. ASSUMPTION PARA 2 REF (A) CORRECT. ALL REFERENCES
PERTAIN TO SUBJECT PROJECT.

2. NO ADDITIONAL U.S. FIRMS HAVE INDICATED INTEREST IN
SUBMITTING BID.

3. ELTRA CORP. IS CERTIFIED AS TECHNICALLY AND FINANCIALLY
ELIGIBLE TO PARTICIPATE IN MAJOR NATO PROCUREMENTS.
CERTIFICATION PROMULGATED TO ALCON BY AIRGRAM ON 30 JULY.
ELTRA CORP DOES NOT HOLD INDUSTRIAL CLEARANCE FOR
STORAGE OR HANDLING OF CLASSIFIED MATERIAL. CLEARANCES
WILL BE REQUESTED IF REQUIRED FOR THIS PROCUREMENT.

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REQUEST ADVISE STRATEGIC INDUSTRIAL PRODUCT SALES GROUP

USDOC. PARA 3 REF (B) GERMANE. KISSINGER

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
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Margaret P. Grafeld
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